

# Mathematical Evaluation of Conceptual Design Methods

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**By**

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**6<sup>th</sup> Annual SERC Doctoral Students Forum**

**November 7, 2018**

**FHI 360 CONFERENCE CENTER**

**1825 Connecticut Avenue NW**

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**Washington, DC 20009**

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- Much of Systems Engineering involves heuristic methods and best practices [17]
- Rigorous methods either don't exist or are not commonly used in many aspects of Systems Engineering
  - System Architecting [14]
  - Factors of Safety [16]
  - Requirements “margin” [18]
  - Risk Management [13]
  - Conceptual design [4][10]
- The methods that are commonly used lack a theoretical foundation—do we pay a price for using them?
- This research effort focuses on applying a rigorous theoretical framework (decision theory) to analyze conceptual design methods
- The decisions in play often have \$billion implications

# Normative vs. Descriptive Theory

- Normative theory examines how a design engineer *should* act when performing system design [7]
- Descriptive theory examines how a design engineer *does* act when performing system design [7]
- Our motivation is to develop normative theory to evaluate effectiveness of systems engineering methods
  - Deliver more value to customer/user [9]
  - Make more money [9]

# Example – Risk Management

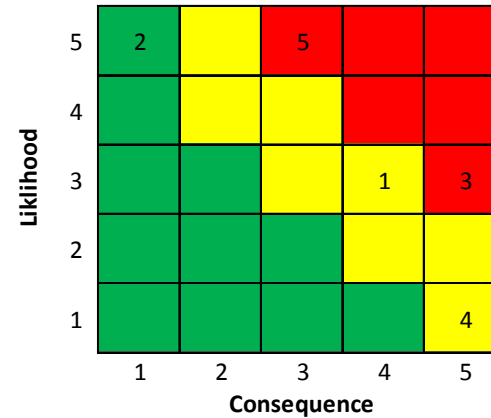
- Given a set of risks and evaluation criteria...

	1	2	3	4	5
Probability	<1%	1-5%	5-20%	20-50%	50-100%
Impact	<\$20k	\$20k-\$50k	\$50k-\$200k	\$200k-\$800k	>\$800k

Risk	Probability	Consequence	Exposure
1	12%	\$500k	\$60k
2	98%	\$99k	\$97.02k
3	5%	\$850k	\$42.5k
4	0.95%	\$10M	\$95k
5	51%	\$84k	\$42.8k

- Build the risk matrix and prioritize...

— Priority is 3>5>1>4>2



- Applying decision theory by calculating expected value yields

— Priority is 2>4>1>5>3 ... The exact opposite

— Cox [13] calls the risk matrix “worse than useless”

- Conceptual design performed early stages of design [1]
- System is typically being conceptualized at a high level
  - Architecture is not complete
  - System level attributes being evaluated
- Can be performed at any level in system decomposition [10]
  - System level
  - Subsystem
  - Component
- Decision is critical to final design outcome [1][15]

- Under what conditions does the Pugh Method lead to the best design?
- When the Pugh method does not lead to the best design, how much worse is the selected design?
- Under what conditions does the Quality Function Deployment lead to the best design?
- When the Quality Function Deployment method does not lead to the best design, how much worse is the selected design?

- The entire purpose of
  - Design methods [9]
  - Concept selection methods [10]
  - Trade studies [19]
- Pugh and QFD are a class of design/selection methods that [4][10]:
  - Ordinally rank designs from “best” to “worst”
  - Decompose design into a set of important attributes (cost, performance, etc)
  - Assume deterministic attribute values
- For these methods, finding the best design is a two step process [7]
  - Order the candidate design concepts from worst to best
  - Choose the best design concept

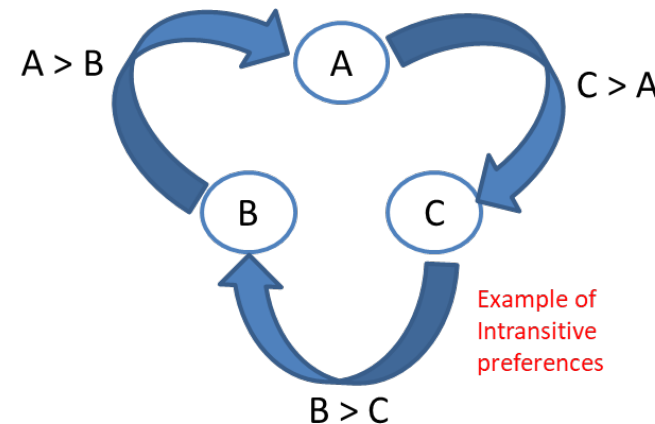
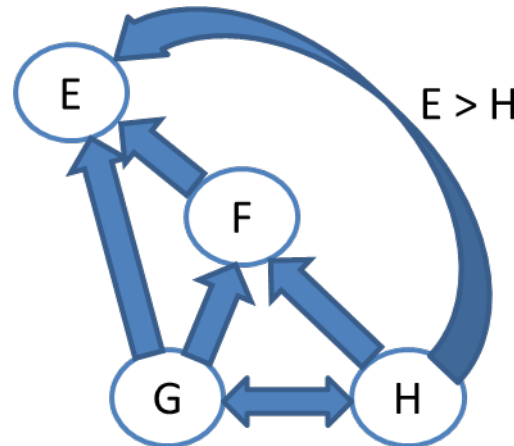
- Pugh method of controlled convergence (PuCC) is widely use concept selection methodology [9]
- Example: 3 design concepts (A, B, C) and 3 attributes of interest (power, cost and volume)
- Procedure [4]
  1. Select a datum concept
  2. Build a matrix of designs/attributes
  3. Rate each attribute of each design against the datum and better (+), worse (-) or same (o)
  4. Aggregate the scores of each design concept into an aggregate score  
 $\sum Better(+)$  –  $\sum Worse(-)$
  5. Evaluate matrix, eliminate weak designs
  6. Add new design concepts
  7. Repeat

	Design A	Design B	Design C
Power (W)		+	-
Cost (\$)	DATUM	-	-
Volume (ft <sup>3</sup> )		+	+



# Assumptions and Inconsistencies in Pugh

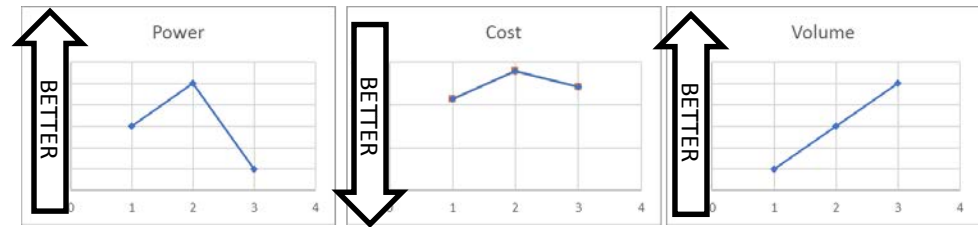
- Minimum Assumptions used to evaluate Pugh [2][4]
  - Reflexivity of ordering
  - Completeness of ordering
  - Transitivity of ordering
- Other assumptions are made, but not necessary to show inconsistencies in Pugh method
- Inconsistent result defined as design choice that is
  - Not the best design
  - Intransitive ordering



# Pugh Inconsistency Example

- Select the best microwave
- 3 Attributes
  - Power (more is preferred)
  - Cost (less is preferred)
  - Volume (more is preferred)
- Selected design is solely based on selected datum rather than the attributes

	Design A	Design B	Design C
Power (W)	1100	1200	1000
Cost (\$)	106.99	139.99	121.53
Volume (ft <sup>3</sup> )	1.2	1.3	1.4



	Design A	Design B	Design C
Power (W)		+	-
Cost (\$)	DATUM	-	-
Volume (ft <sup>3</sup> )		+	+

B is best

	Design A	Design B	Design C
Power (W)	-		-
Cost (\$)	+	DATUM	+
Volume (ft <sup>3</sup> )	-		+

C is best

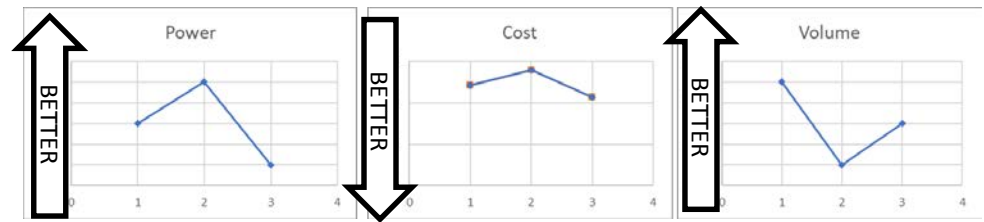
	Design A	Design B	Design C
Power (W)	+	+	
Cost (\$)	+	-	DATUM
Volume (ft <sup>3</sup> )	-	-	

A is best

# Pugh Inconsistency Example 2

- Select the best microwave
- 3 Attributes
  - Power (more is preferred)
  - Cost (less is preferred)
  - Volume (more is preferred)

	Design A	Design B	Design C
Power (W)	1100	1200	1000
Cost (\$)	121.53	139.99	106.99
Volume (ft <sup>3</sup> )	1.4	1.2	1.3



- Differences between A and B are hidden from the decision-maker by the matrix structure

		A is Datum	B is Datum	C is Datum
power	B>A>C	B>A>C	B>A=C	B=A>C
cost	B>A>C	B>A>C	B>A=C	B=A>C
volume	A>C>B	A>C=B	A=C>B	A>C>B

	Design A	Design B	Design C
Power (W)		+	-
Cost (\$)	DATUM	+	-
Volume (ft <sup>3</sup> )		-	-

B is best

	Design A	Design B	Design C
Power (W)	-		-
Cost (\$)	-	DATUM	-
Volume (ft <sup>3</sup> )	+		+

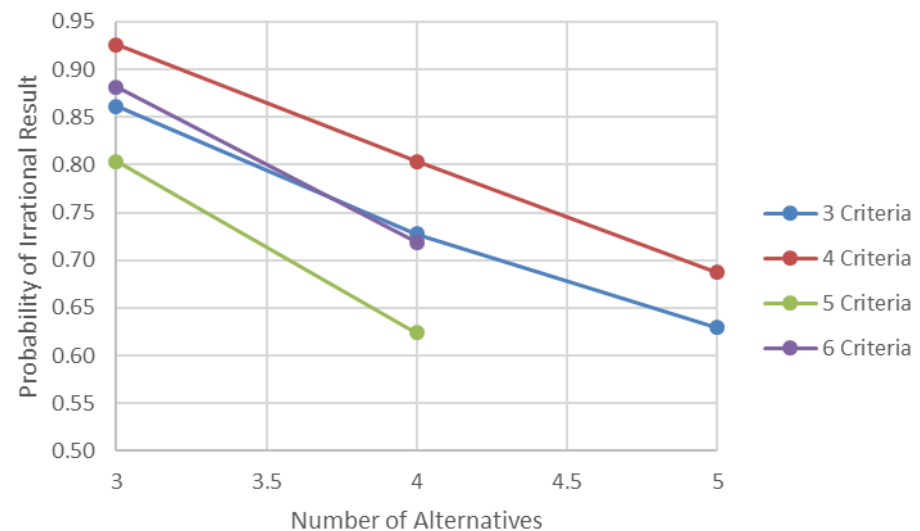
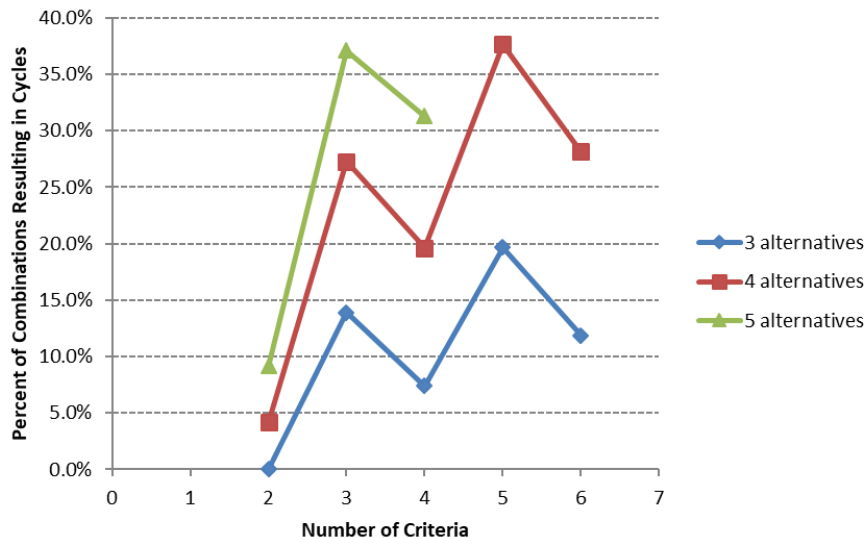
B is best

	Design A	Design B	Design C
Power (W)	+	+	
Cost (\$)	+	+	DATUM
Volume (ft <sup>3</sup> )	+	-	

A is best

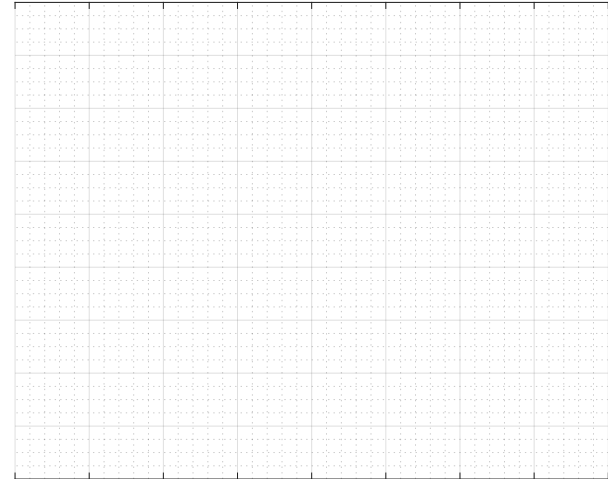
# How Likely Are These Problems?

- Exhaustive , brute force computation of potential outcomes (not simulation) yields
  - Likelihood increases as dimensionality increases
  - Even numbers of attributes is less likely to exhibit behavior
- However, the best design cannot be identified
- We just know that the method can't reliably help us find it



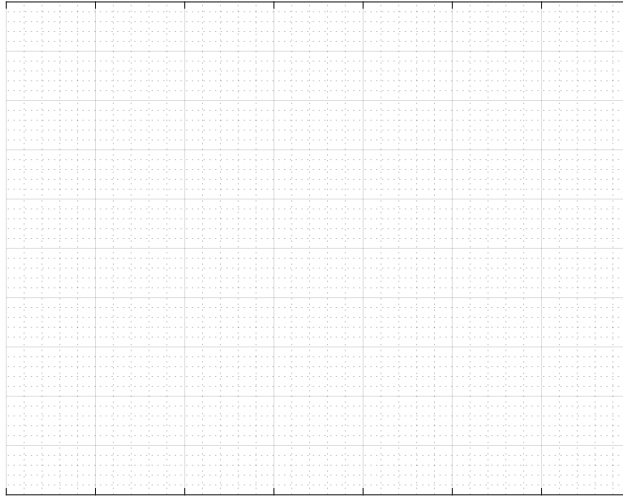
# Simulating a Linear Value Model

- Pugh recommends suboptimal design at least 30% of the time
- Pugh can recommend the worst design
- Expected loss in utility is 5-10%
  - Linear, equally weighted value model is best case
  - No realistic set of attributes is linear



# Unequally Weighted Attributes

One  
attribute 5x  
more  
important  
than others



One  
attribute  
10x more  
important  
than others

- Extend analysis methodology to non-linear value models
  - Common example: Cost-benefit ratio with discounting
- Analyze iteration in Pugh concept selection
- Use framework to evaluate QFD

- Thank you for your time and attention!
- Email: [jmn0013@uah.edu](mailto:jmn0013@uah.edu)



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