



# Helix

## Understanding What Makes Systems Engineers and Systems Engineering Effective

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**Luna - Researchers**

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- Helix is a multi-year longitudinal study building an understanding of the systems engineering workforce in the DoD, the Defense Industrial Base (DIB), and other sectors that perform systems engineering.
- From 2012-2016, Helix focused on three main research questions:
  1. What are the characteristics of systems engineers?
  2. How effective are those who perform SE activities and why?
  3. What are employers doing to improve the effectiveness of systems engineers?
- Most data collection has been through face-to-face, semi-structured interviews with systems engineers
- Reporting is done in an aggregated anonymous manner that does not reveal the identities of participating individuals or organizations

Participant  
Organizations

22

335

Individuals  
Interviewed

Practicing Systems  
Engineers/Leadership

92%

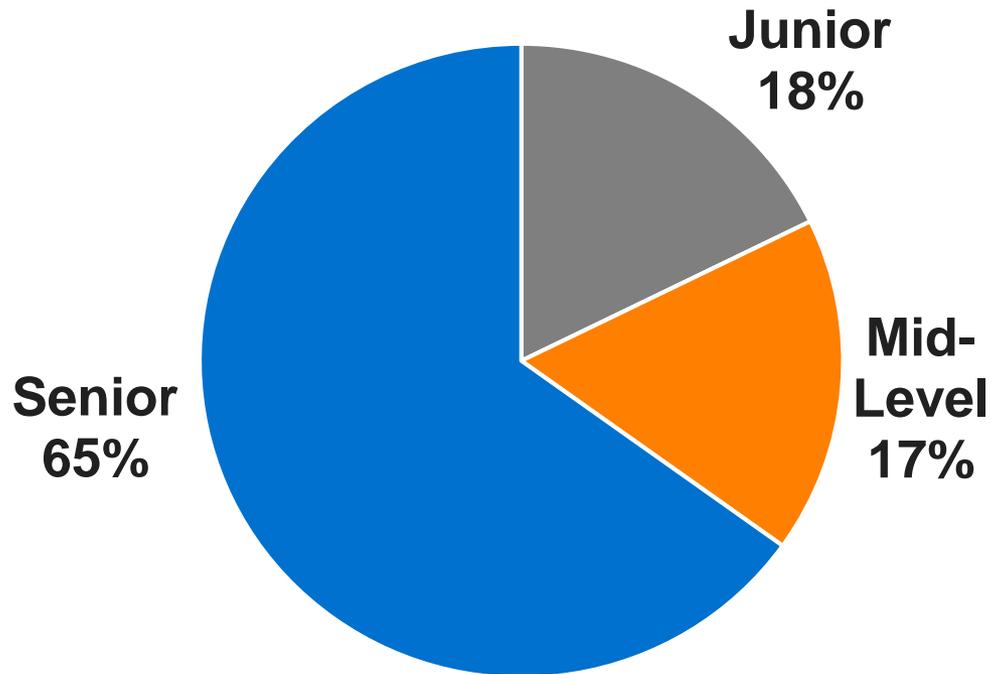
8%

Systems Engineers'  
Peers

Pages of  
Transcripts

> 6000

## Seniority Demographics

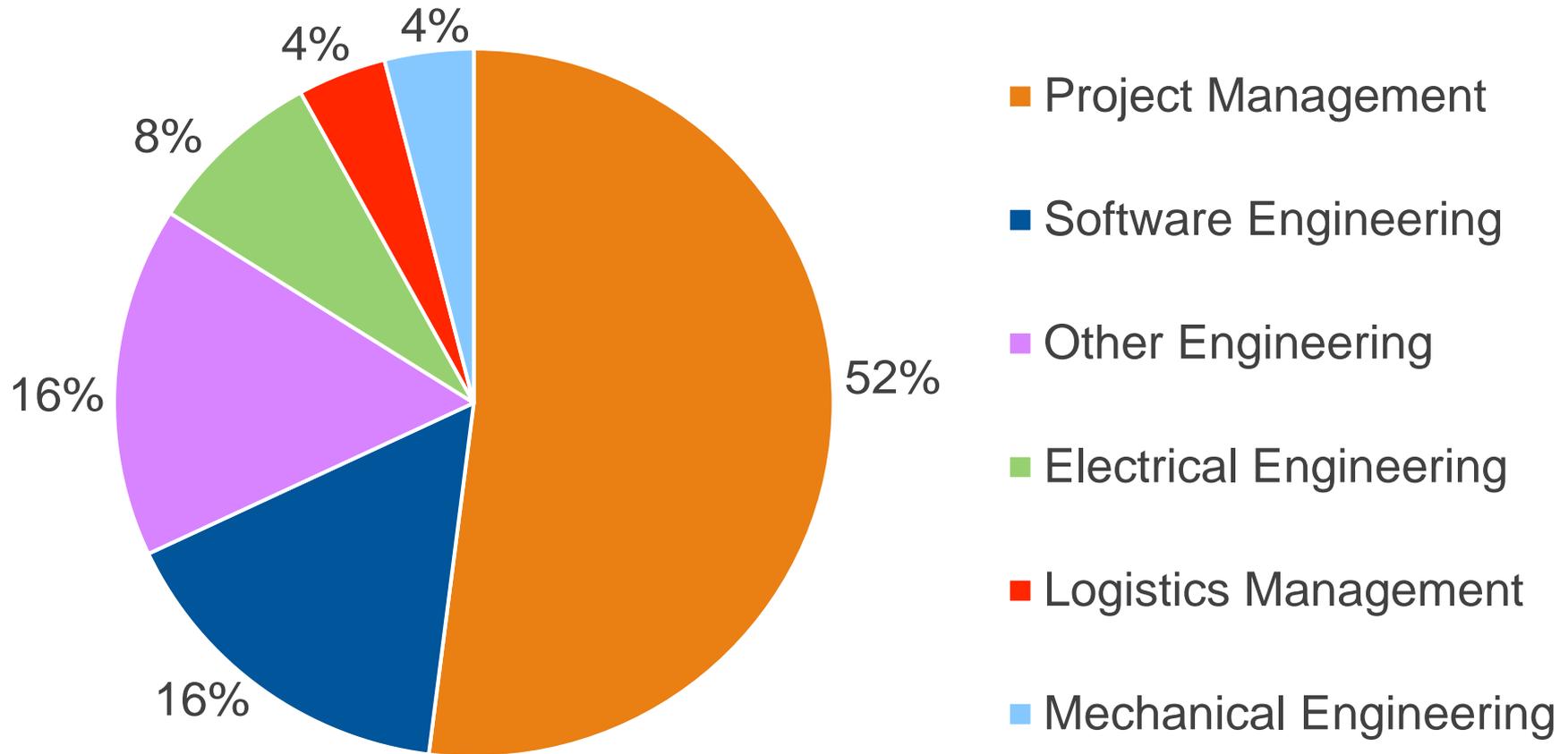


## Why do we care about seniority?

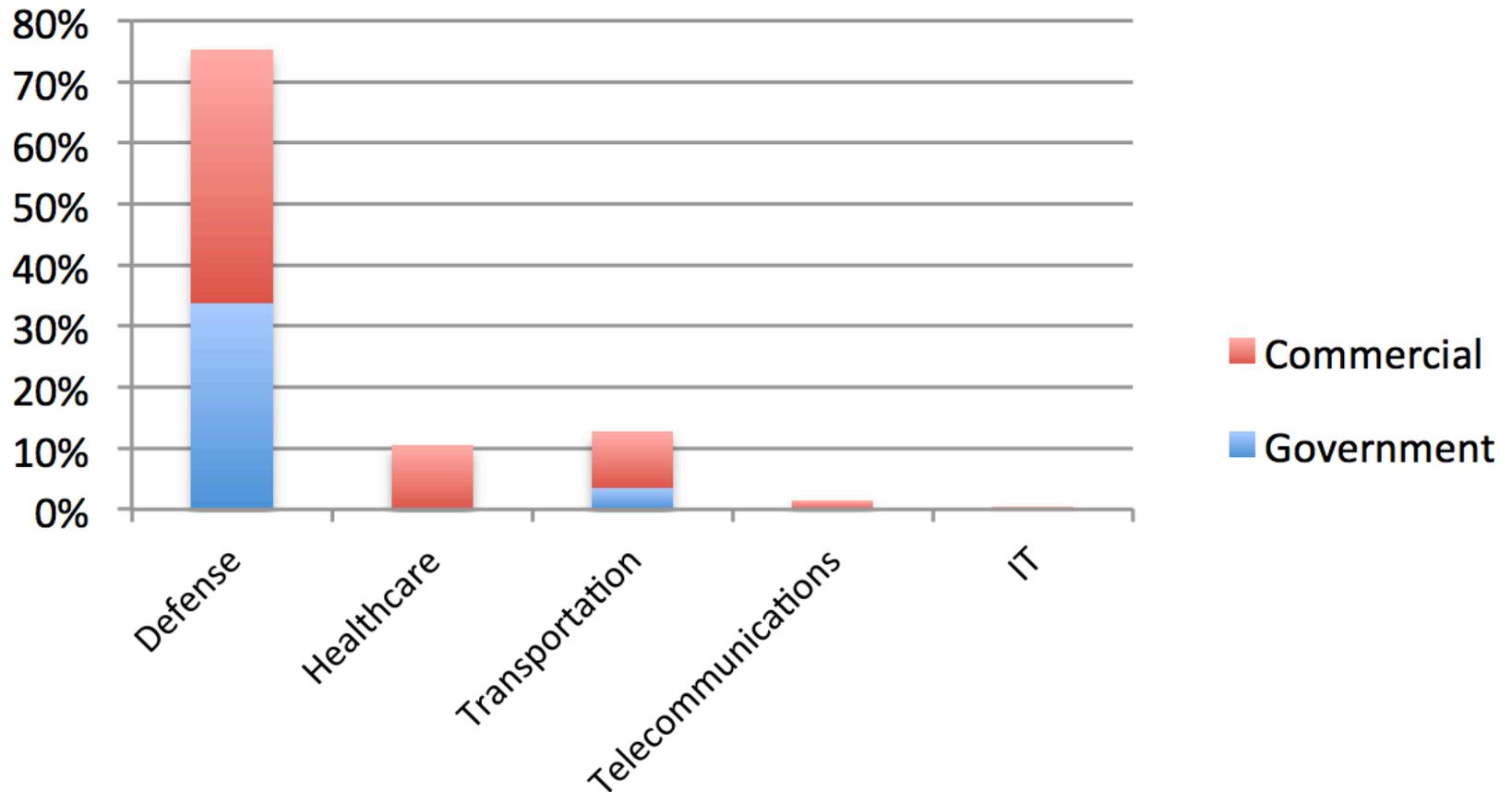
It allows us to:

- Compare across individuals and groups at different parts of their careers
- Highlight differences in the way that senior systems engineers have developed and how junior and mid-level systems engineers are developing

## Types of Peers



## Individuals by Organization Type



## Project



## Products



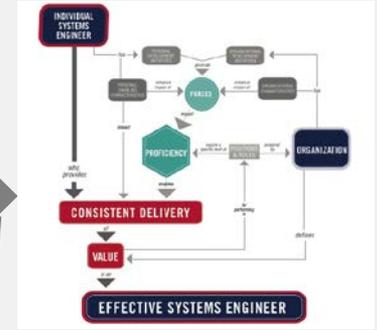
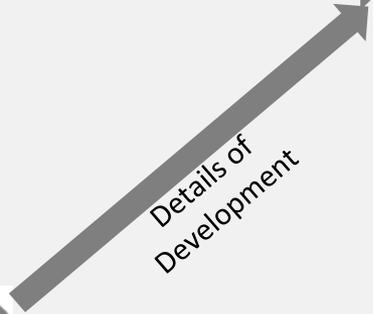
*Atlas 1.0*

Description of Theory

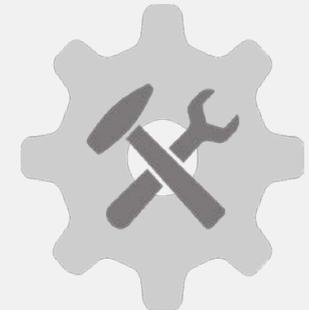


Supporting  
Technical  
Reports

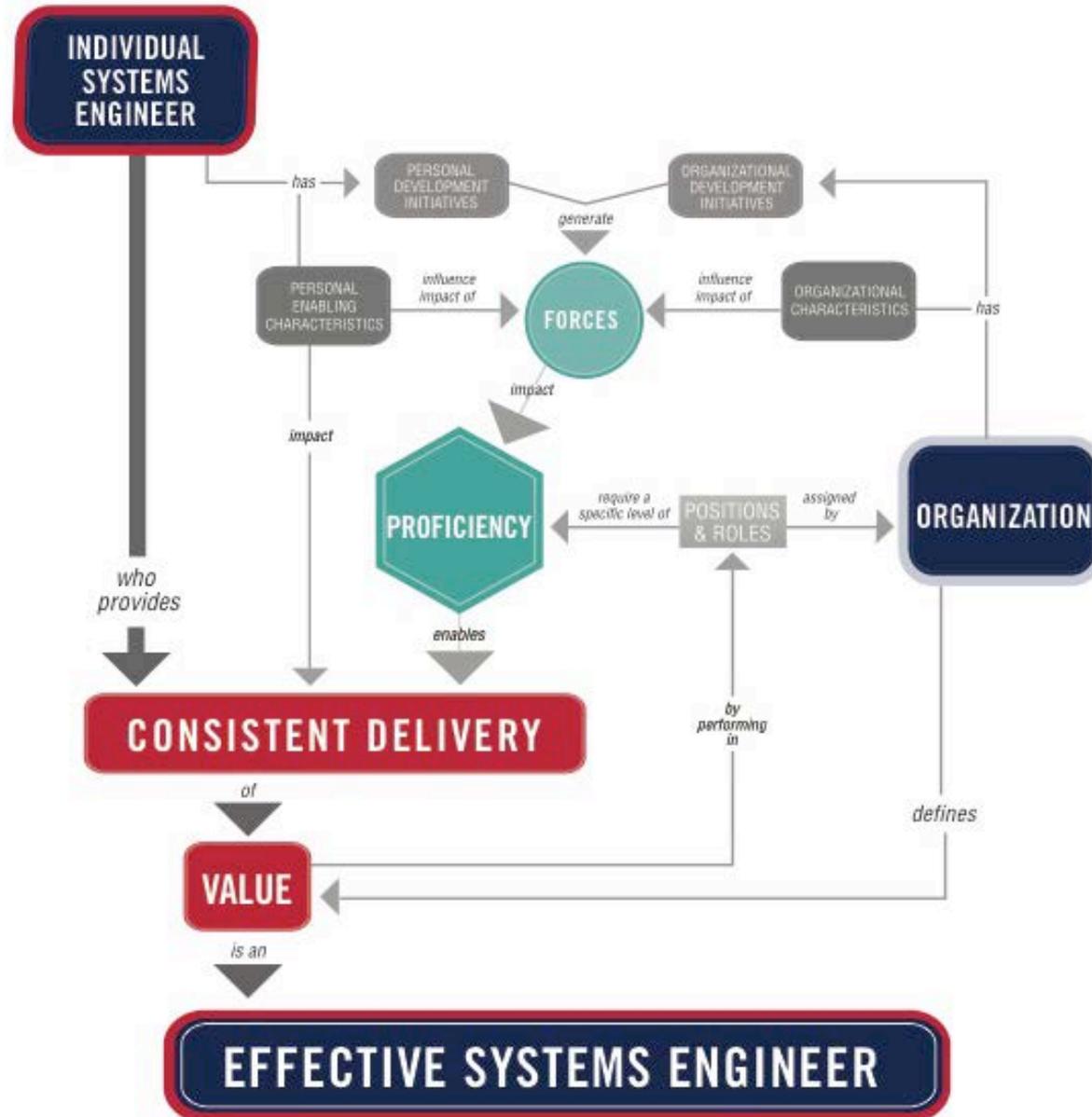
Details of  
Development



Enable  
Assessment



Supporting Tools  
& Models



## *A systems engineer who consistently delivers value is effective.*

### Primary Values Systems Engineers Provide\*

- Keeping and maintaining the system vision
  - Translation of technical jargon into business or operational terms and vice versa
  - Enabling diverse teams to successfully develop systems.
  - Managing emergence in both the project and the system
  - Enabling good technical decisions at the system level
  - Supporting the business cases for systems
- Keeping and maintaining the system vision is enabled by:
    - Getting the “true” requirements from the customer and creating alignment between the customer and the project team. (39%)
    - Seeing relationships between the disciplines and helping team members understand and respect those relationships. (33%)
    - Balancing technical risks and opportunities with the desired end result. (36%)
    - Providing the big picture perspective for the system. (44%)

\*Based on most common responses in interviews with systems engineers; validated by interviews with SE managers, program managers, classic engineers.

(%) = percentage of individuals who spoke about keeping and maintaining the vision who described the enabling value.

**A systems engineering role is a specific set of related systems engineering activities.**

Roles are used to define what systems engineers actually do, communicated

To ourselves

To our managers/leaders

To our peers

To our customers

Helix roles data = Participants interviews + resume/CV

- Each position was compared to previously published roles by (Sheard, 1996 and 2000).
- Activities not included in (Sheard, 1996 and 2000) were documented.
- Validations of patterns presented to the systems engineering community
- Validation with peers



## Roles Focused on the System Being Developed:

- Concept Creator
- Requirements Owner
- Systems Architect
- System Integrator
- System Analyst
- Detailed Designer
- V&V Engineer
- Support engineer

## Roles Focused on SE Process and Organization:

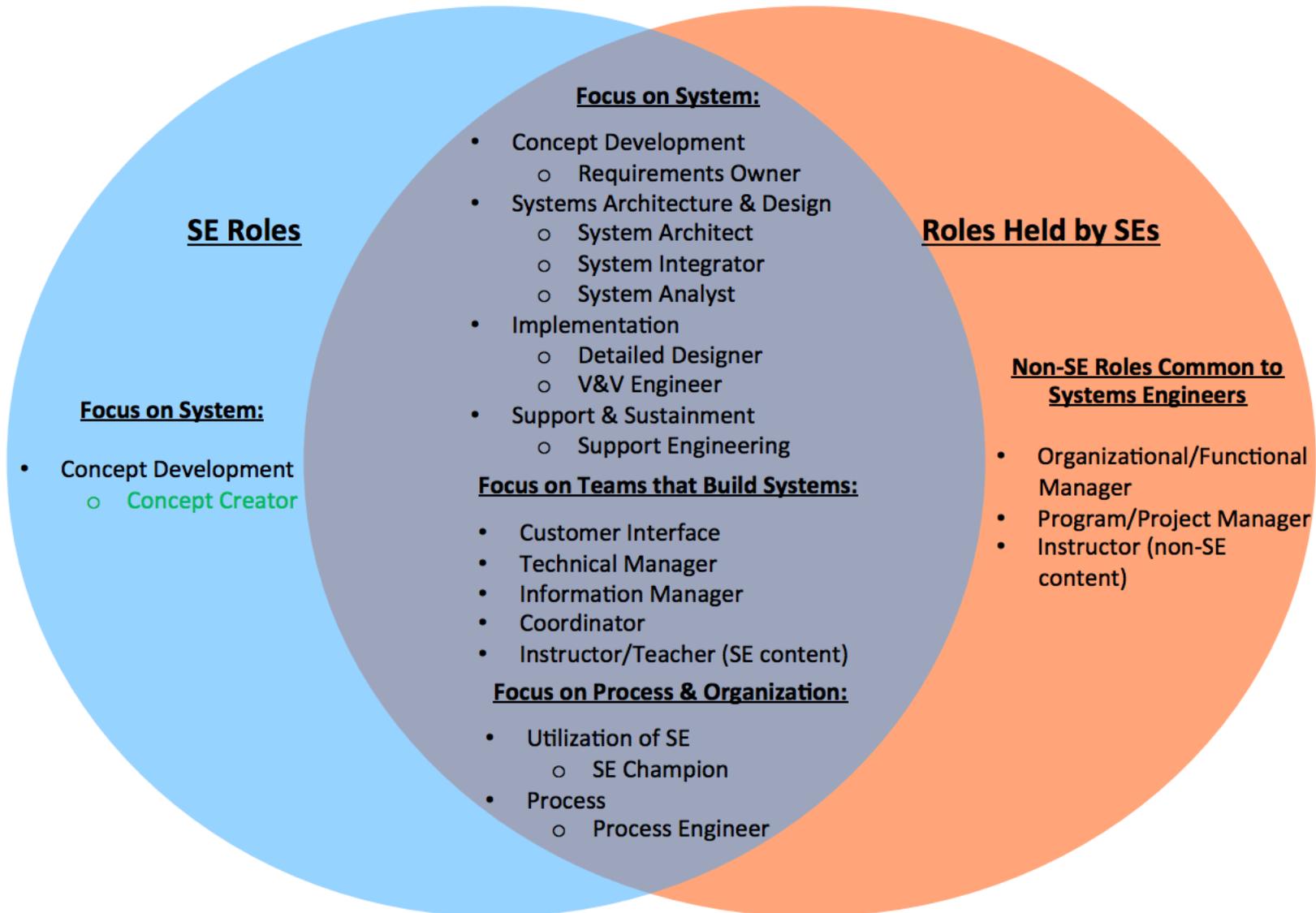
- Systems Engineering Champion
- Process Engineer

## Roles Focused on Teams That Build Systems:

- Customer Interface
- Technical Manager
- Information Manager
- Coordinator
- Instructor/Teacher



# Systems Engineering Roles vs Roles Systems Engineers Play



## Position 1



System Analyst  
Detailed Designer

## Position 2



System Analyst

## Position 3



Requirements Owner  
System Architect

## Position 4



System Architect  
Detailed Designer  
Support Engineer

## Position 5



Requirements Owner  
System Architect  
Detailed Designer  
V&V Engineer

## Position 6



Requirements Owner  
Detailed Designer  
Technical Manager  
Information Manager  
Program/Project Manager

## Position 7



Detailed Designer  
Systems Engineering Champion  
Process Engineer

## Position 8



Information Manager  
Org/Functional Manager

## Position 9



Requirements Owner  
Detailed Designer  
Customer Interface  
Coordinator  
Org/Functional Manager

## Position 10



System Architect  
System Integrator  
Coordinator

## Position 11



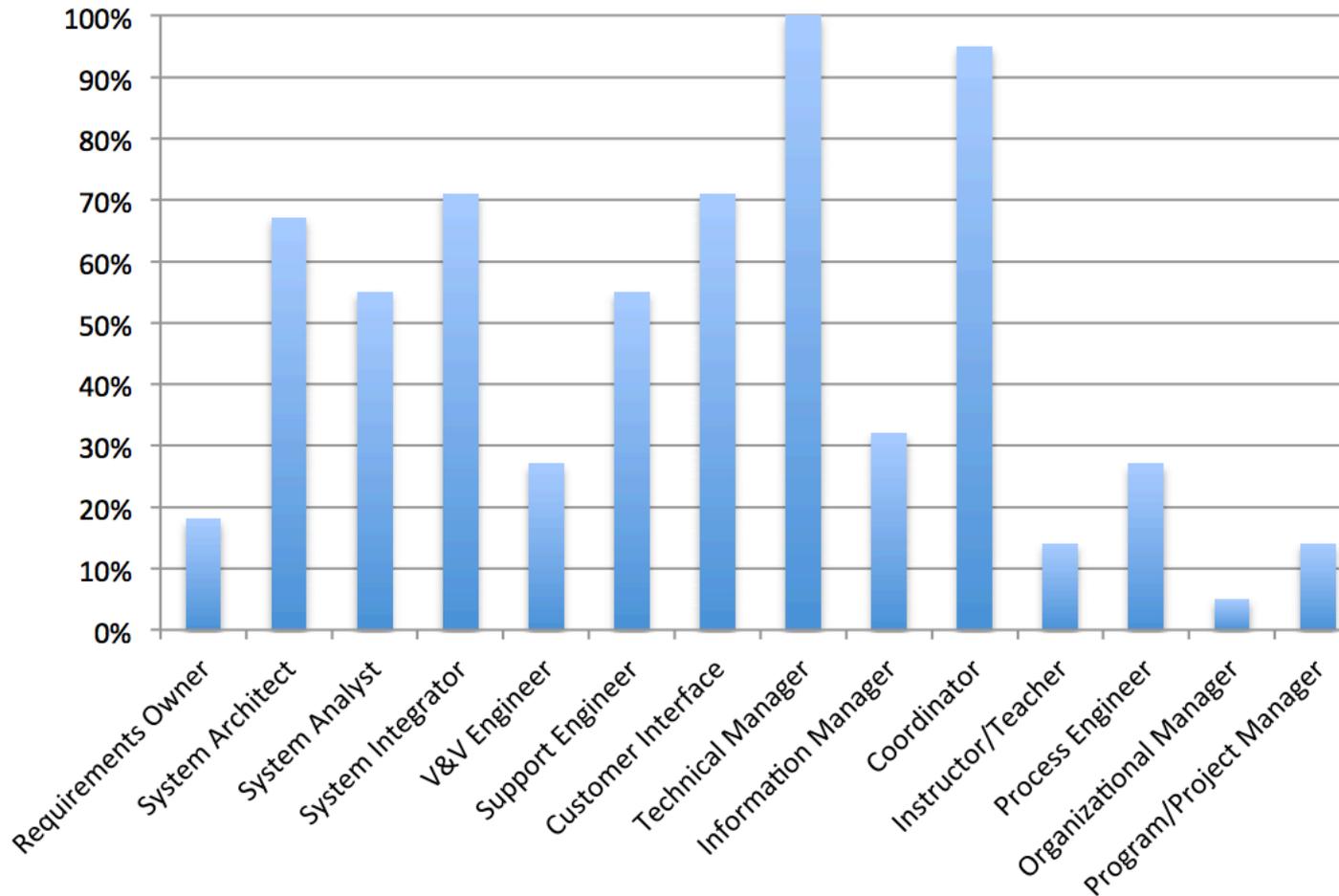
System Architect  
V&V Engineer  
Systems Engineering Champion  
Process Engineer  
Customer Interface  
Technical Manager  
Information Manager  
Coordinator

## Position 12



Instructor/Teacher

## Roles in First Chief Systems Engineering Position



## Proficiency of a Systems Engineer

6. Technical Leadership
Building & Orchestrating a Diverse Team
Balanced Decision Making & Risk Taking
Guiding Stakeholders with Diverse/ Conflicting Needs
Conflict Resolution & Barrier Breaking
Business & Project Management Skills
Establishing Technical Strategies
Enabling Broad Portfolio-Level Outcomes

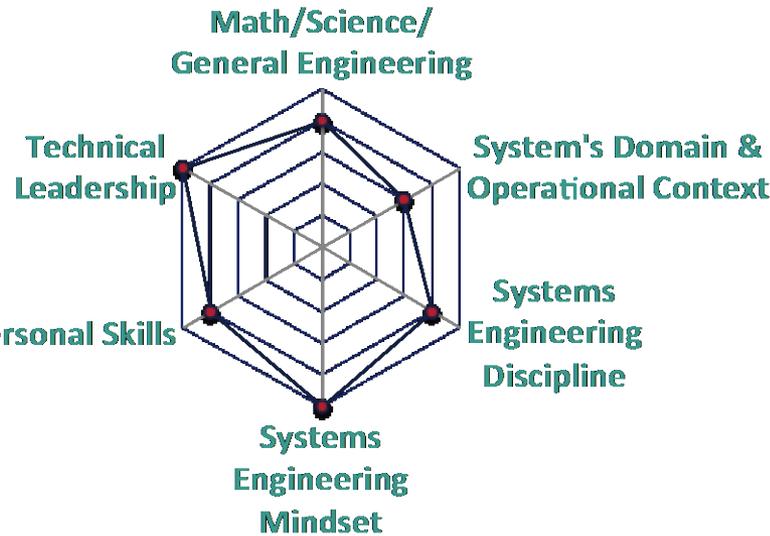
5. Interpersonal Skills
Communication
Listening & Comprehension
Working in a Team
Influence, Persuasion, & Negotiation
Building a Social Network

4. SE Mindset
'Big Picture' Thinking
Paradoxical Mindset
Flexible Comfort Zone
Multi-Scale Abstraction
Foresight & Vision

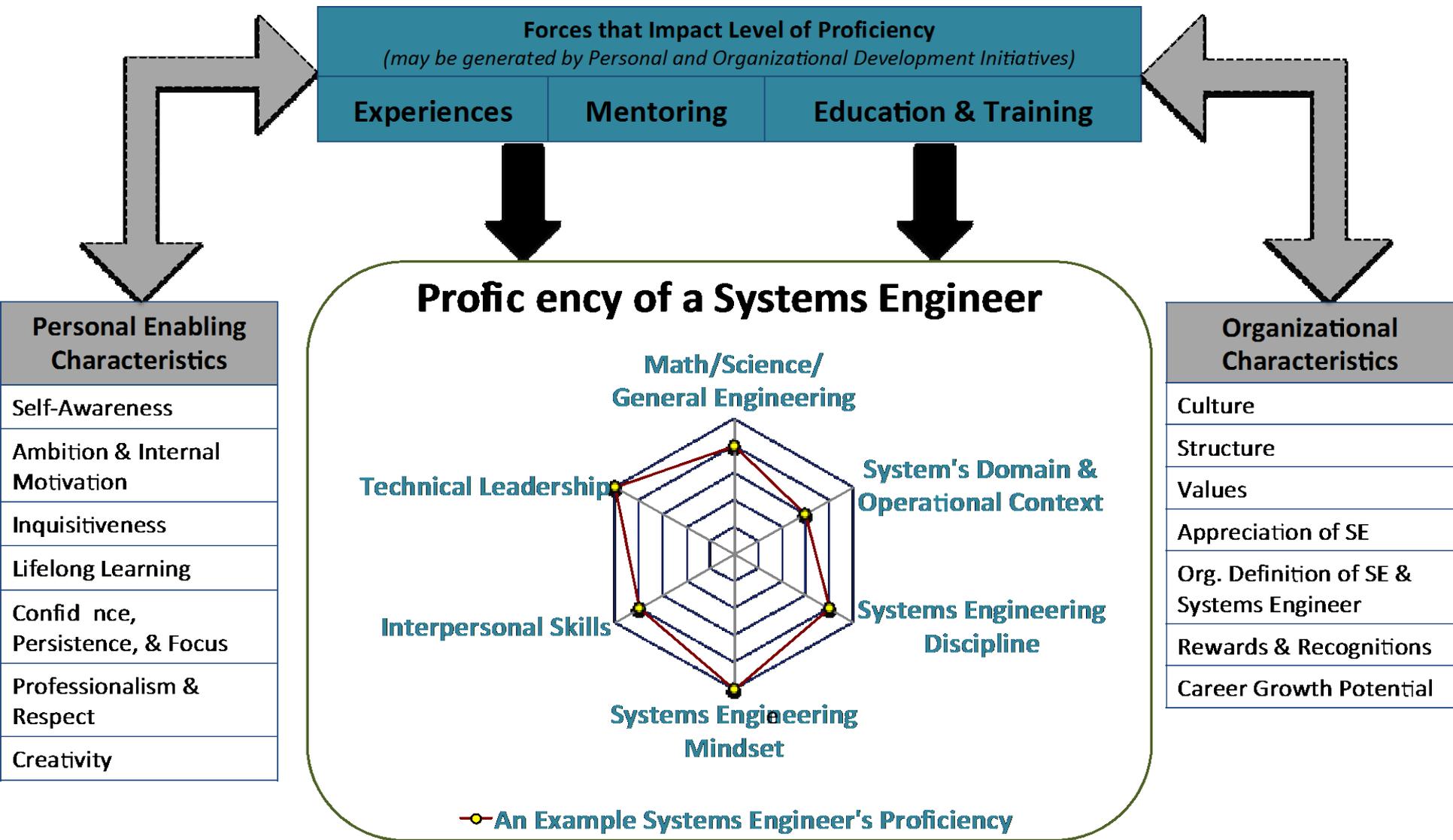
3. SE Discipline
Lifecycle
Systems Engineering Management
Systems Engineering Methods, Processes, & Tools
Systems Engineering Trends

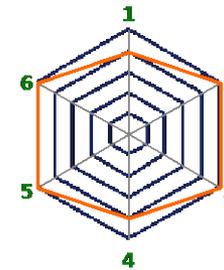
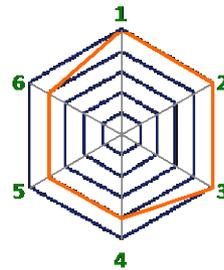
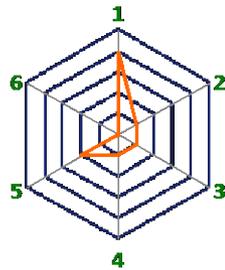
1. Math / Science / General Engineering
Natural Science Foundations
Engineering Fundamentals
Probability & Statistics
Calculus & Analytical Geometry
Computing Fundamentals

2. System's Domain & Operational Context
Principle and Relevant Domains
Familiarity with System's Concept of Operations (ConOps)
Relevant Domains
Relevant Technologies
Relevant Disciplines and Specialties
System Characteristics

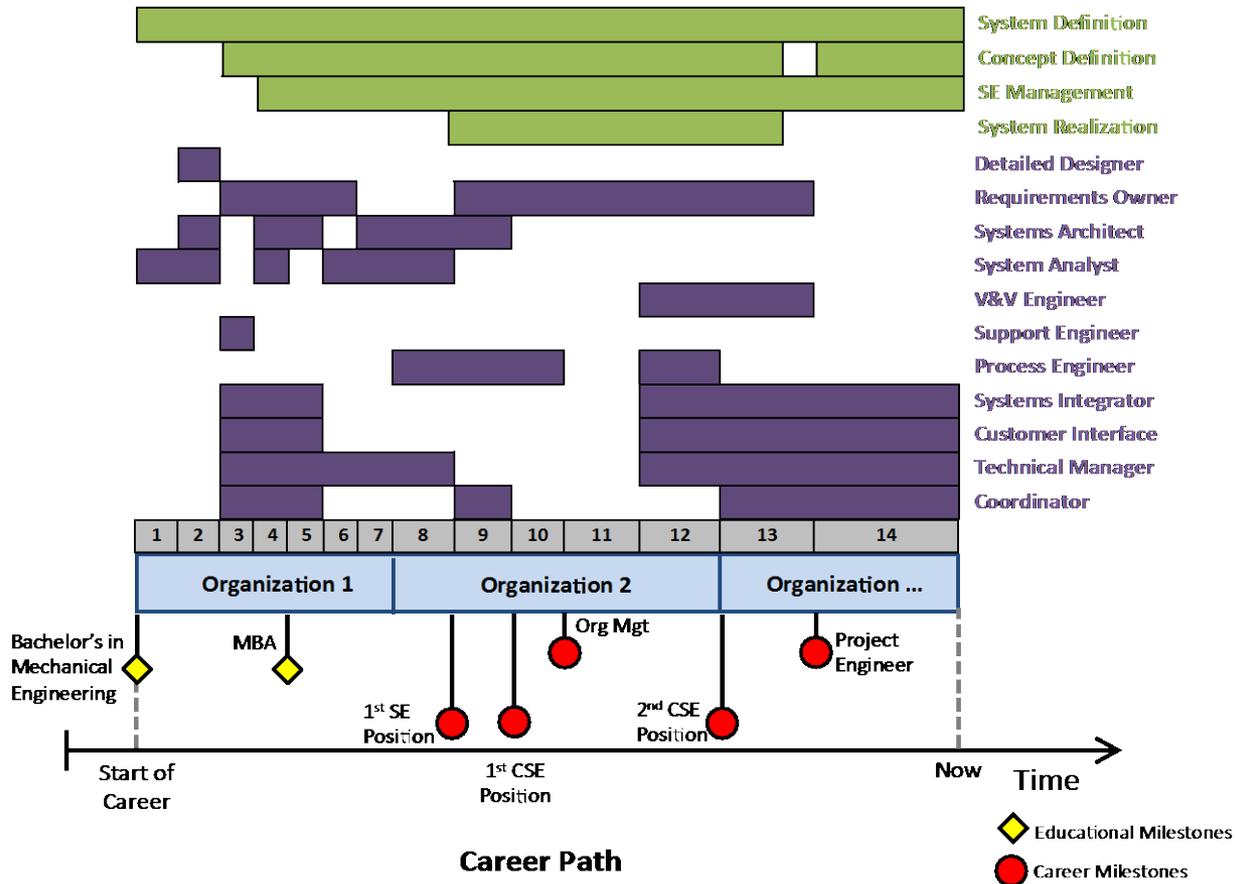


—●— An Example Systems Engineer's Proficiency

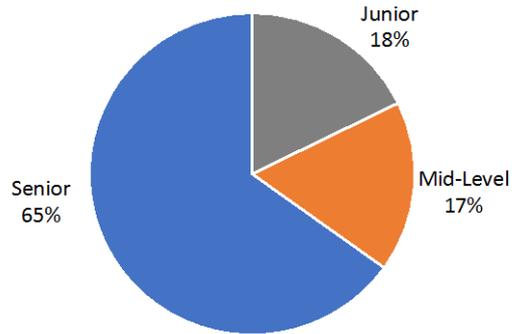




Proficiency Profiles



Seniority Level Percentage

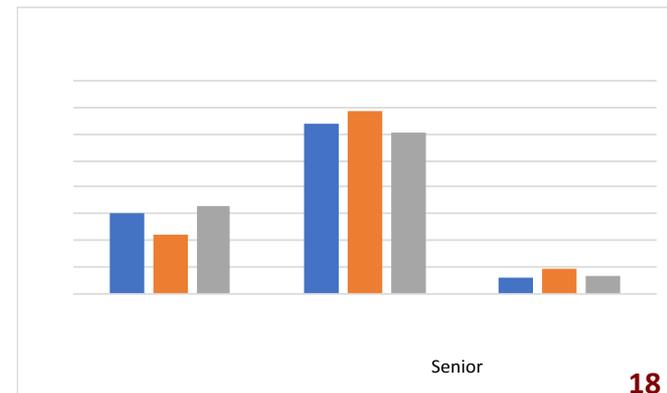
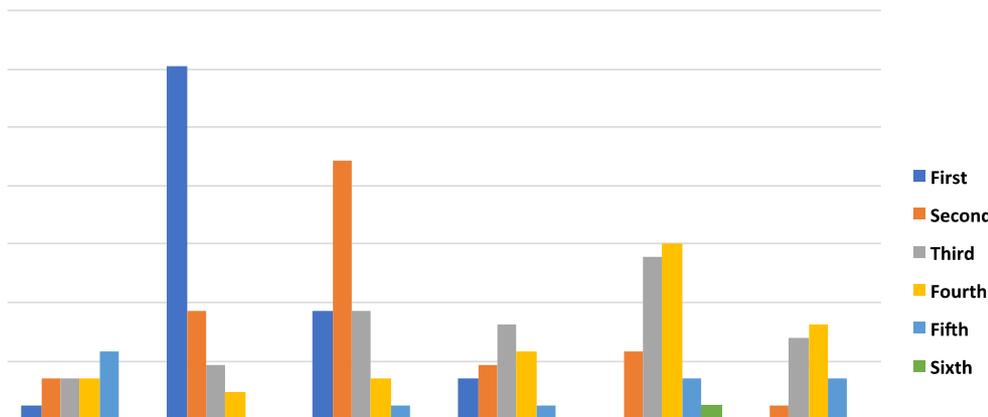


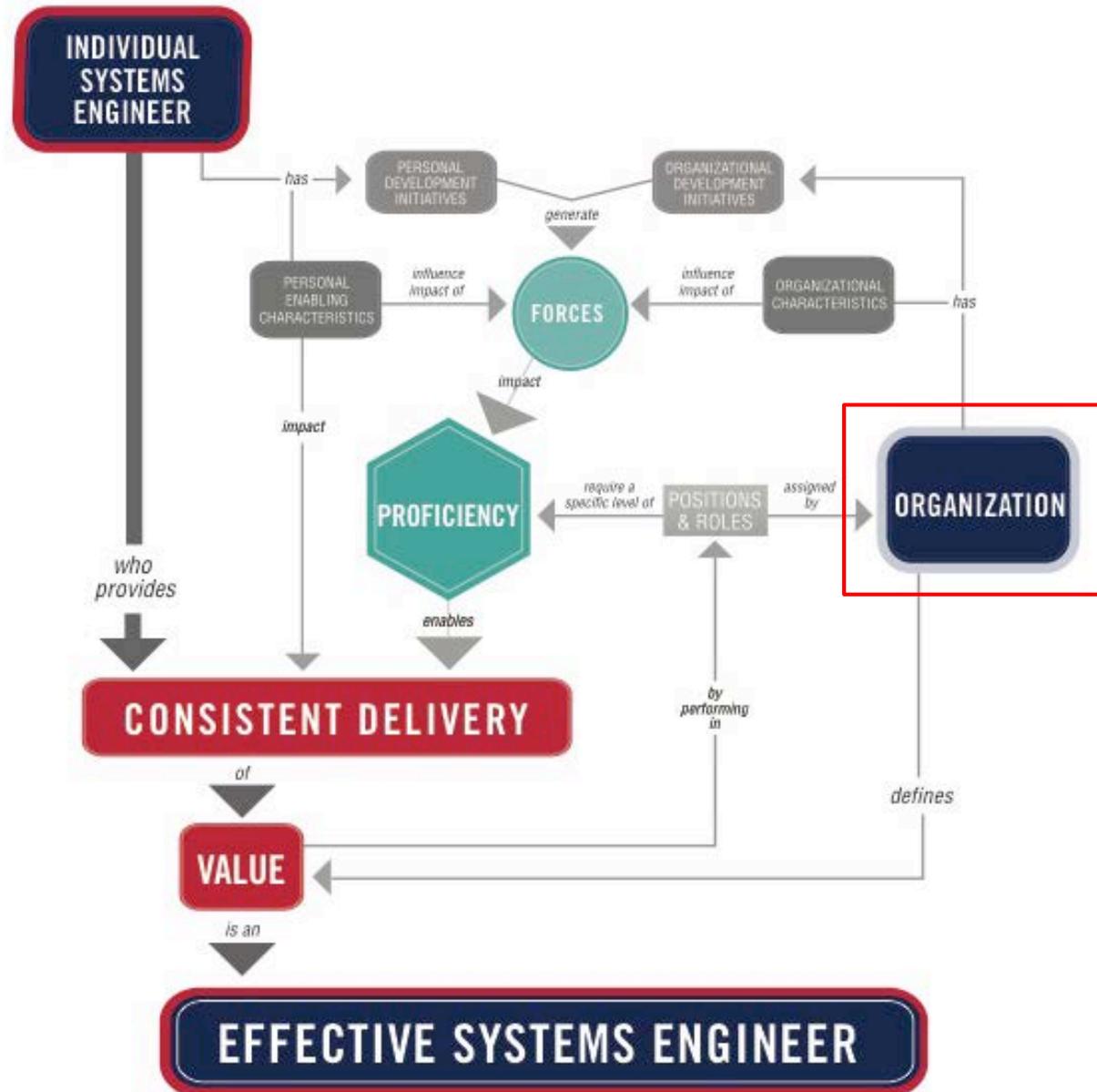
- Role change increments
- Average time in role
- Professional years of experience
- Organizational
- System Scope
- System Type

**Still need to define how to:**

- Classify SE relevant activities for each role
- Develop Guidebook

Role Stages





## In 2017, Helix focuses on three main research questions:

### Research Question 1:

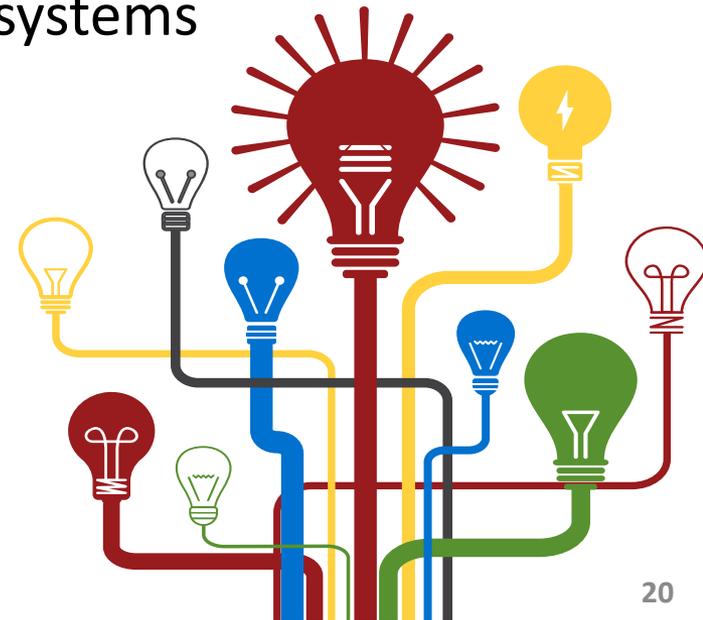
How can organizations improve the effectiveness of their systems engineering workforce?

### Research Question 2:

How does the effectiveness of the systems engineering workforce impact the overall systems engineering capability of an organization?

### Research Question 3:

What critical factors, in addition to workforce effectiveness, are required to enable systems engineering capability?



- Research has a multi-pronged approach:
  - Additional analysis of existing data
    - Culture
    - Cluster Analysis
    - Semantic Analysis
  - Working with organizations who are implementing findings based on Atlas to gather lessons learned → Implementation Guide
    - Spectrum of implementation: green field to powerful legacy systems
  - Developing a web-based tool set for individual effectiveness
  - Additional analysis on existing data set to:
    - Identify additional patterns on career paths → Guidebook for SE Careers
    - Leading indicators for organizational culture → Implementation Guide, new findings on culture
  - Additional data collection

- In January 2018, Helix will release:
  - Career Path Guidebook
  - Implementation Guide
  - *Atlas* 1.1
    - Updates based on what we've learned in 2018
    - Mapping of *Atlas* to INCOSE draft Competency Framework
- In 2018, Helix hopes to:
  - Continue data collection focused on organizational capability
  - Develop several models (systems dynamics, agent-based, etc.) to support analysis and understanding of organizational systems capability
  - A draft of *Atlas*<sup>ORG</sup> – a cohesive theory of what makes systems engineering capabilities effective in an organization

Nicole Hutchison

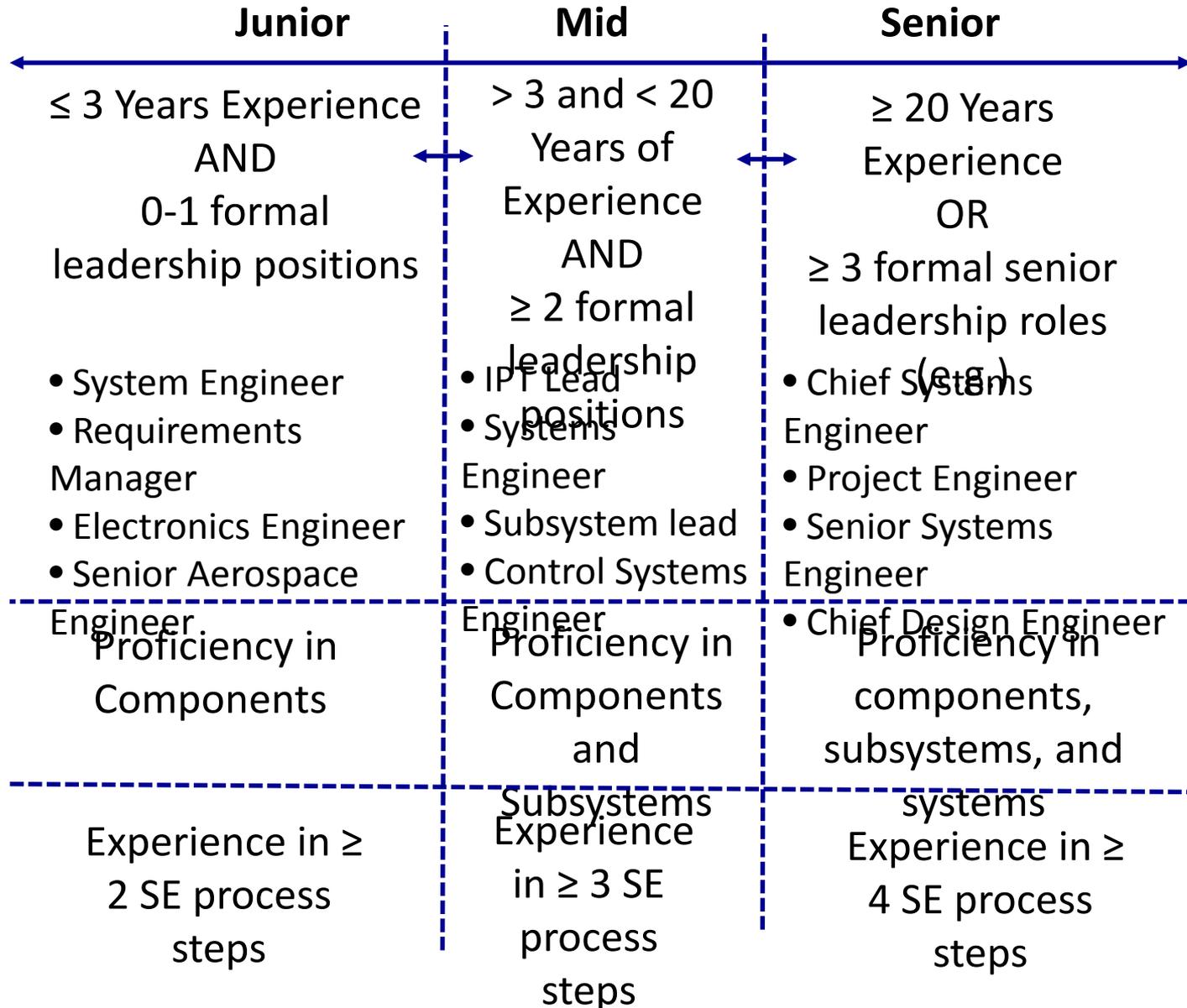
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- Research Methodology based on a Grounded Theory approach
  - Initially open-ended, exploratory interviews intended to provide a broad variety of data
  - Analysis focused on identifying key patterns and themes
  - Further interviews explored the patterns identified
  - Analysis of career paths to understand the development of Systems Engineers
- **Main focus of Helix 2012-2016 was the creation of *Atlas* – The Theory of Effective Systems Engineers**
  - Version 1.0 released December 2016

# Seniority Criteria



- The big picture perspective - enabling system-level technical decisions.
- Projecting into the future, identifying areas of concern for integration in advance, which includes staying “above the noise” of day-to-day development issues and identifying pitfalls.
- Solid grasp on the customer’s needs – leading to “true” requirements – is a critical enabler to ensuring that decisions made will keep the system on the correct technical path. Systems engineers create alignment between the customer and the project team.
- Effectively understanding and communicating the system vision to the team, and ensuring that the team is aligned with this vision. Seeing relationships between the disciplines and helping team members understand and respect those relationships.
- A systems engineer’s problem solving abilities – particularly the ability to focus on root versus proximal cause – is also a key enabler.
- Balancing traditional project management concerns of cost and schedule with technical requirements.
- Understanding the position of a system within the organization or customer’s portfolio and communicating this to the team.
- Translating between stakeholder groups such as customers, internal organizational leadership, and engineering teams.

- Collected raw data on activities systems engineers perform
  - Interviews
  - Resumes/CVs
- Analyzed activities compared to Sheard's roles
- Captured activities that did not fit within Sheard's roles → new roles
- Collected community feedback on roles
  - Validation
  - Reactions to titling
  - Desire for structure
- Created a structure for roles

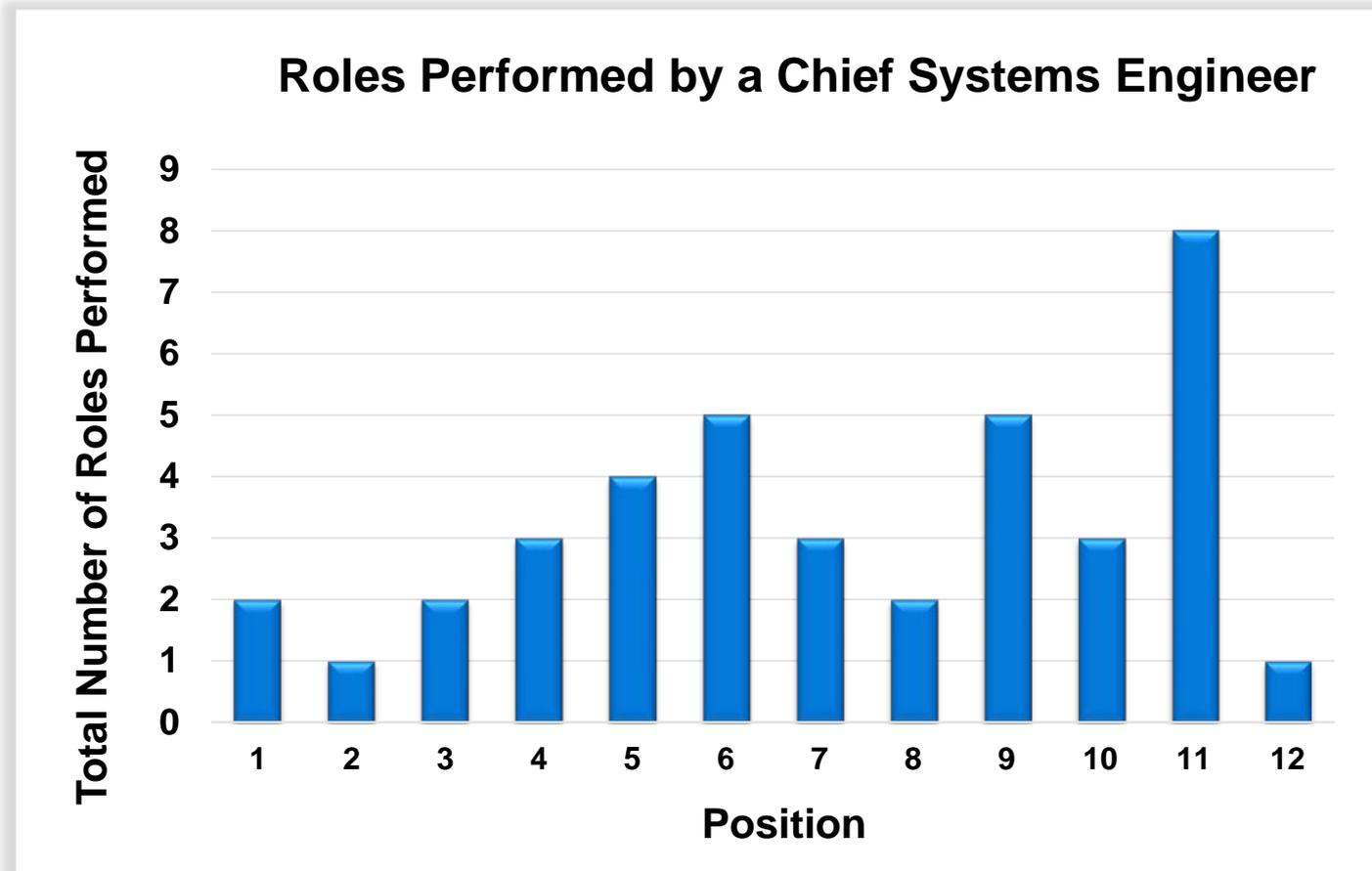
# Roles Performed by a Chief Systems Engineer



**Sample:** 1 Chief  
Systems Engineer

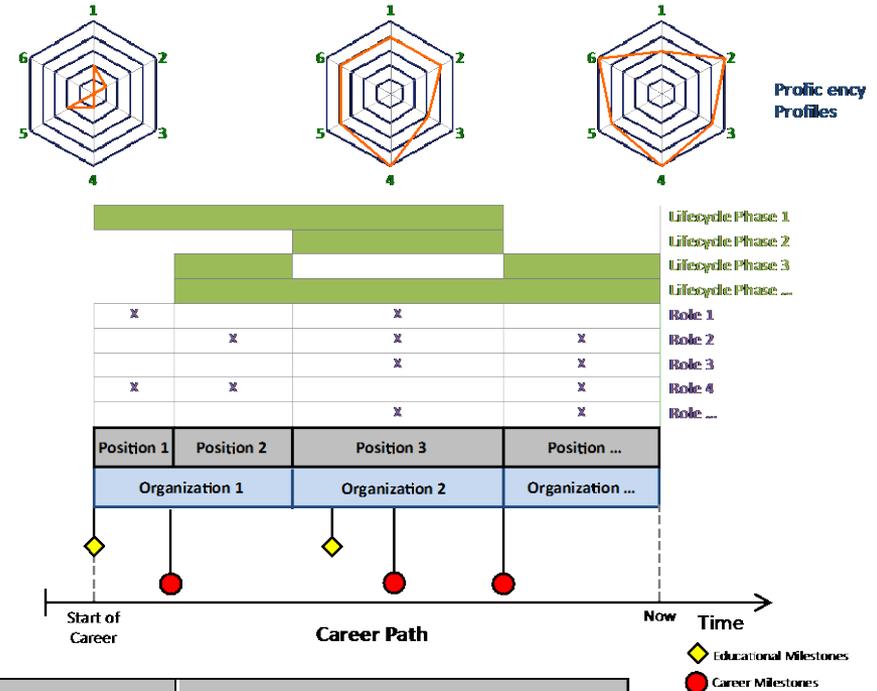
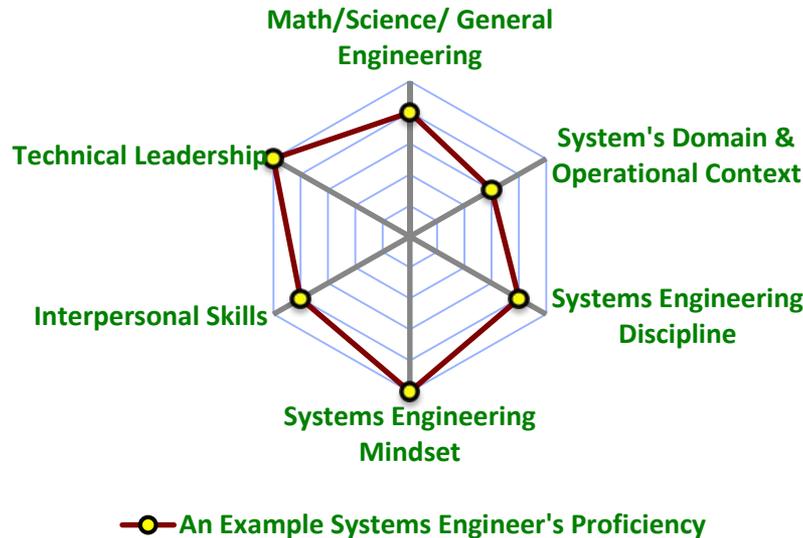
30+ years of  
experience

Career: 12  
Positions



# 1. What are the characteristics of systems engineers?

## Proficiency of a Systems Engineer



Personal Characteristics
Self-Awareness
Ambition & Internal Motivation
Inquisitiveness
Lifelong Learning
Confidence, Persistence, & Focus
Professionalism & Respect
Creativity

Role (Abbreviation)	Role (Abbreviation)
Requirements Owner <sup>†</sup>	Information Manager (IM) <sup>†</sup>
System Designer (SD) <sup>†</sup>	Process Engineer (PE) <sup>†</sup>
System Analyst (SA) <sup>†</sup>	Coordinator (CO) <sup>†</sup>
V&V Engineer (VV) <sup>†</sup>	Systems Engineering Evangelist (EV) <sup>†††</sup>
Logistics/ Operations Engineer (LO) <sup>†</sup>	Detailed Designer (DD) <sup>††</sup>
Glue (GL) <sup>†</sup>	Organizational/Functional Manager (MG) <sup>††</sup>
Customer Interface (CI) <sup>†</sup>	Instructor/Teacher (IN) <sup>†††</sup>
Technical Manager (TM) <sup>†</sup>	Program/Project Manager (PM) <sup>††</sup>

## 2. How effective are those who perform SE activities and why?

***A systems engineer who consistently delivers value is effective.***

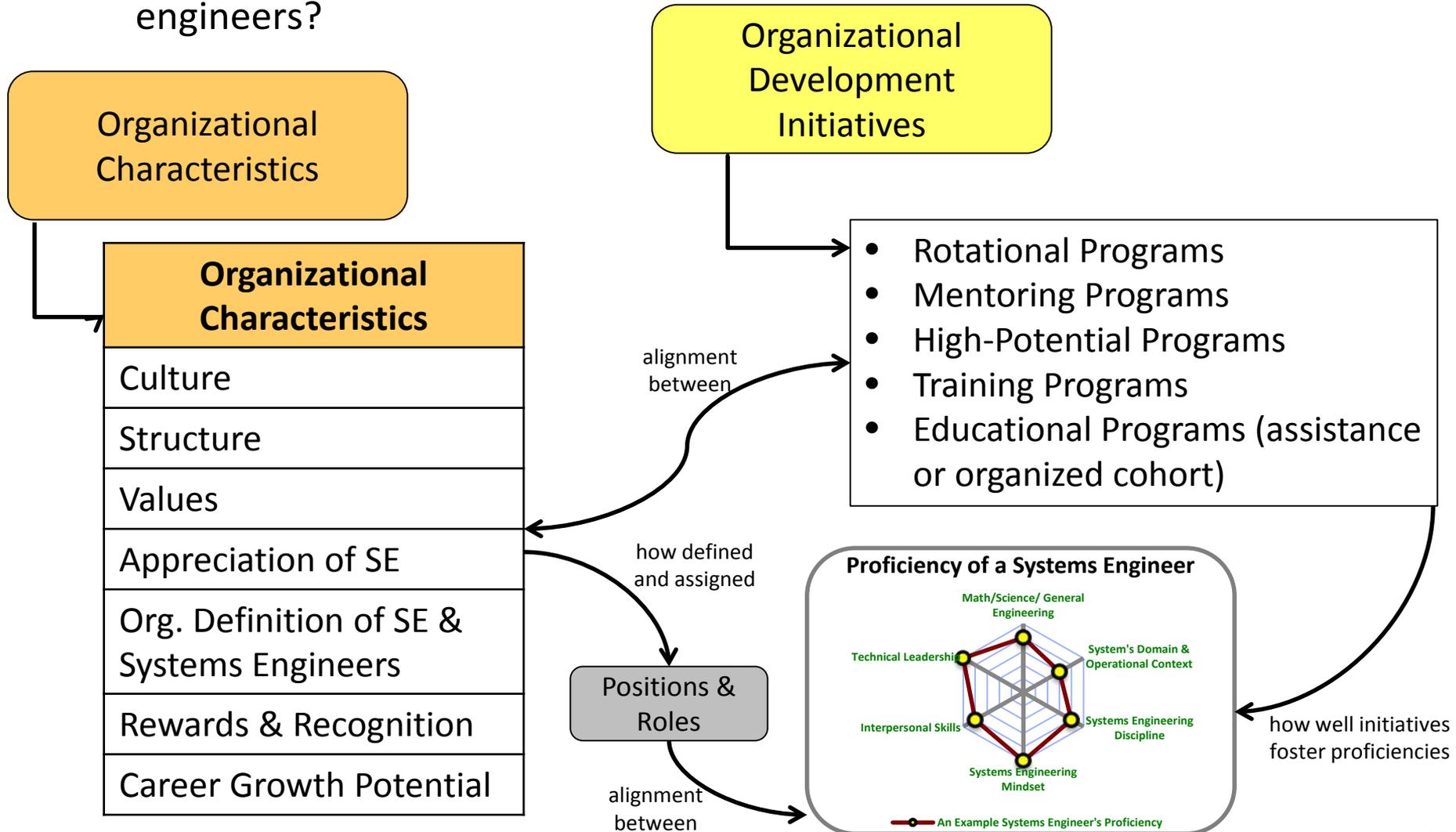
### Primary Values Systems Engineers Provide\*

- Keeping and maintaining the system vision (11%)
  - Enabling diverse teams to successfully develop systems. (10%)
  - Managing emergence in both the project and the system (7%)
  - Enabling good technical decisions at the system level (7%)
  - Supporting the business cases for systems (7%)
  - Translation of technical jargon into business or operational terms and vice versa (11%)
- Keeping and maintaining the system vision (11%) is enabled by:
    - Getting the “true” requirements from the customer and creating alignment between the customer and the project team. (39%)
    - Seeing relationships between the disciplines and helping team members understand and respect those relationships. (33%)
    - Balancing technical risks and opportunities with the desired end result. (36%)
    - Providing the big picture perspective for the system. (44%)

\*Based on most common responses in interviews with systems engineers; validated by interviews with SE managers, program managers, classic engineers. (%) is total number of SEs stating this is a critical value.

(%) = percentage of individuals who spoke about keeping and maintaining the vision who described the enabling value.

### 3. What are employers doing to improve the effectiveness of systems engineers?



Area	Category	Topic
1. Math / Science / General Engineering	1.1. Natural Science Foundations	
	1.2. Engineering Fundamentals	
	1.3. Probability & Statistics	
	1.4. Calculus & Analytical Geometry	
	1.5. Computing Fundamentals	
2. Systems' Domain & Operational Context	2.1. Relevant Domains	
	2.2. Relevant Technologies & Systems	
	2.3. Relevant Disciplines	
	2.4. Familiarity with System's Concept of Operations (ConOps)	
3. Systems Engineering Discipline	3.1. Lifecycle	3.1.1 Lifecycle Models; 3.1.2 Concept Definition; 3.1.3 System Definition; 3.1.4 System Realization; 3.1.5 System Deployment & Use; 3.1.6 Product & Service Life Management
	3.2. Systems Engineering Management	3.2.1 Planning; Risk Management; 3.2.2 Configuration Management; 3.2.3 Assessment & Control; 3.2.4 Quality Management
	3.3. SE Methods, Processes, & Tools	3.3.1 Balance & Optimization; 3.3.2 Modeling & Optimization; 3.3.3 Development Process; 3.3.4 Systems Engineering Tools
	3.4. System Complexity	

Area	Category	Topic
<b>4. Systems Engineering Mindset</b>	<b>4.1. Big-Picture Thinking</b>	
	<b>4.2. Paradoxical Mindset</b>	<b>4.2.1</b> Big-Picture Thinking and Attention to Detail; <b>4.2.1</b> Strategic and Tactical; <b>4.2.1</b> Analytic and Synthetic; <b>4.2.1</b> Courageous and Humble; <b>4.2.1</b> Methodical and Creative
	<b>4.3. Flexible Comfort Zone</b>	
	<b>4.4. Abstraction</b>	
	<b>4.5. Foresight &amp; Vision</b>	
<b>5. Interpersonal Skills</b>	<b>5.1. Communication</b>	<b>5.1.1</b> Audience; <b>5.1.2</b> Content; <b>5.1.3</b> Mode
	<b>5.2. Listening &amp; Comprehension</b>	
	<b>5.3. Working in a Team</b>	
	<b>5.4. Influence, Persuasion &amp; Negotiation</b>	
	<b>5.5. Building a Social Network</b>	
<b>6. Technical Leadership</b>	<b>6.1. Building &amp; Orchestrating a Diverse Team</b>	
	<b>6.2. Balanced Decision Making &amp; Rational Risk Taking</b>	
	<b>6.3. Managing Stakeholders and their Needs</b>	
	<b>6.4. Conflict Resolution &amp; Barrier Breaking</b>	
	<b>6.5. Business &amp; Project Management Skills</b>	

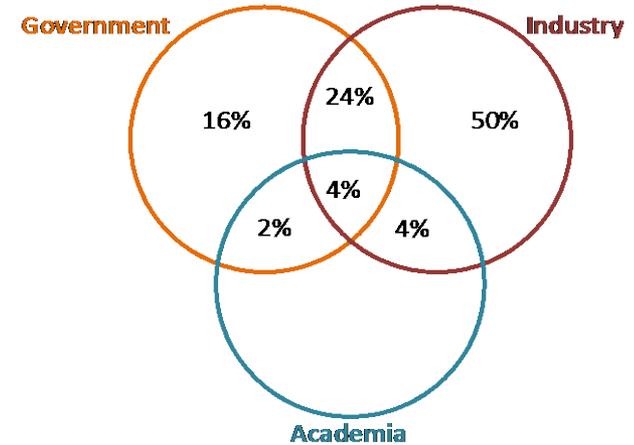
- **Proficiency** is the quality or state of knowledge, skills, abilities, behaviors, and cognition.
- The Helix proficiency model was informed by several other competency models:
  - MITRE *Systems Engineering Competency Model* (MITRE Corporation 2007) (summary)
  - U.S. Department of Defense (DoD) Systems Planning, Research, Development, and Engineering—*Systems Engineer/Program Systems Engineer (SPRDE-SE/PSE) Competency Model* (2007)
  - U.S. National Aeronautics and Space Administration (NASA) *Systems Engineering Competencies* (2009)
  - NASA *Competencies Common to Project Management and Systems Engineering* (2009)
  - INCOSE *Systems Engineering Competencies Framework* (2010)
  - Software Engineering Institute (SEI) *Models for Evaluating and Improving Architecture Competence* (2008)
  - U.S. DoD *DoD Program Management Career Field Functional Competencies* (2007), specifically topic 3 “systems engineering” and topic 4 “software”.

- The Helix team has helped ~100 systems engineers complete self-assessments of their proficiency & career paths over time.
  - With respect to specific positions (e.g. chief systems engineer, architect, requirements engineer, systems analyst)
  - Beginning of career versus current
  - Organizational expectations for specific positions
- Patterns in proficiency profiles paired with *Vector* career path data to determine patterns for growth
- Individual and organizational data is kept confidential
- Shareable patterns to be published Dec 2016

# 1. What are the characteristics of systems engineers?

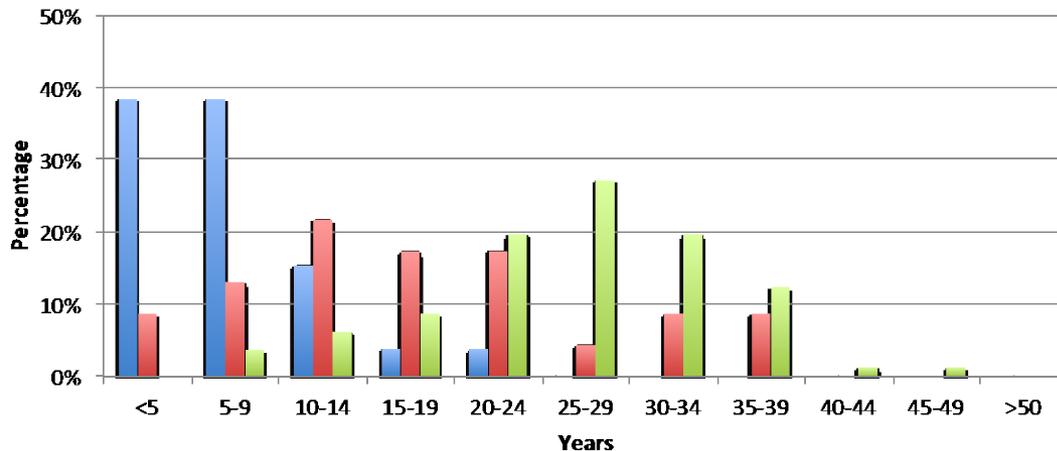
## Criteria for Determining Criteria of Systems Engineers

	Junior	Mid-level	Senior
1.	Not more than 1 formal leadership position	At least 2 formal leadership positions	More than 2 formal leadership positions
2.	Experiences primarily in components	Experiences in components and subsystems, and perhaps in systems	Experiences in components, subsystems, systems, and perhaps in systems of systems
3.	Experiences in at least 2 aspects of the systems lifecycle	Experiences in at least 3 aspects of the systems lifecycle	Experiences in at least 4 aspects of the systems lifecycle



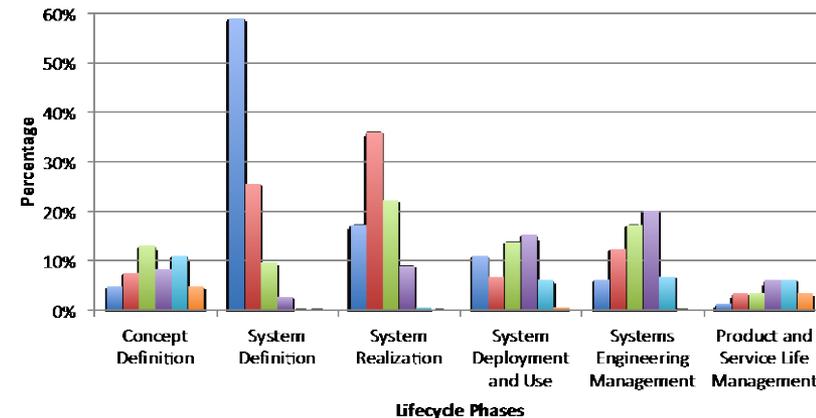
Experiences across Organization Sectors

■ Junior ■ Mid-level ■ Senior



Years of Relevant Experience, by Seniority

■ First ■ Second ■ Third ■ Fourth ■ Fifth ■ Sixth



Lifecycle Exposure (throughout Career)

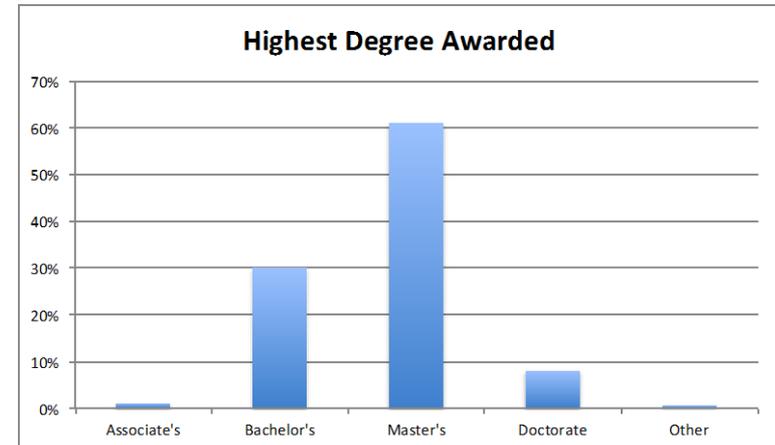
## 1. What are the characteristics of systems engineers?

Trends in popularity of Bachelor's degree majors:

Major	Before 1980	1980-89	1990-99	2000-09	2010-13
Electrical Engineering	77	168	112	106	5
Mechanical Engineering	17	62	56	63	7
Computer Science	7	47	38	53	5
Aerospace Engineering	8	32	25	32	1
Physics	23	30	25	9	0
Mathematics	27	26	9	15	0
Computer Engineering	2	6	9	33	2

Trends in popularity of Master's degree majors:

Major	Before 1980	1980-89	1990-99	2000-09	2010-13
Systems Engineering	5	5	17	124	87
Electrical Engineering	22	61	75	61	6
Computer Science	7	31	33	39	8
Mechanical Engineering	5	16	31	26	3
Business Administration	4	5	22	21	10
Engineering Management	0	5	22	22	9



Analysis of INCOSE Systems Engineering Professional Applications (n>2,000)

Degree Level	Interview Data				INCOSE Data
	% Junior SEs	% Mid-level SEs	% Senior SEs	% Total	
Associate's	0%	0%	0%	0%	<1%
Bachelor's	44.4%	22.7%	32.3%	33.1%	30%
Master's	55.6%	72.7%	55.6%	58.1%	61%
Doctorate	0%	4.5%	12.1%	8.8%	8%

Highest degree awarded

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HELIX

Home About Contact US Help

## User Registration For Assessment

1 Step 1 User Profile Form

2 Step 2 Education Form

3 Step 3 Key Training Form

4 Step 4 Career-MileStone Form

5 Step 5 Mentoring MileStone Form

Enter Further Details for Assessment.

First Name

Last Name

Current Title

Department Name

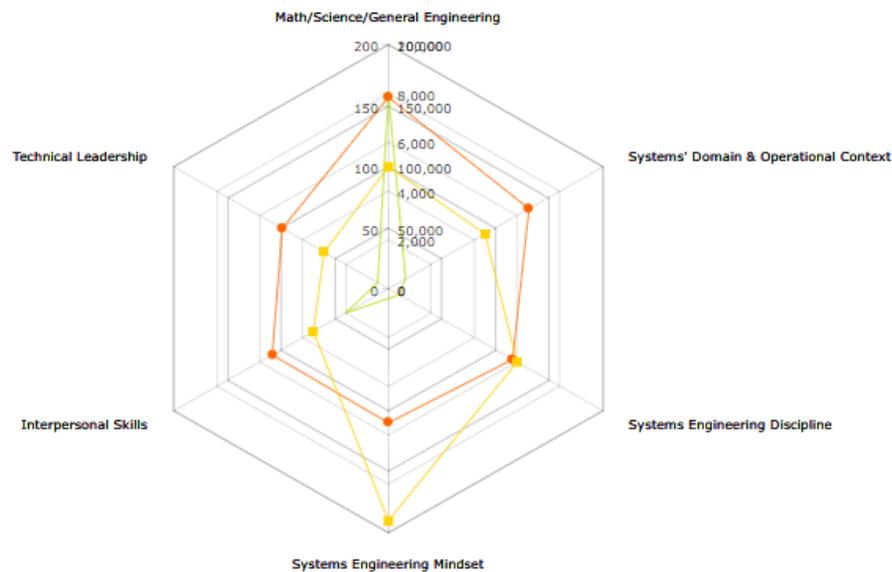
Company Name

FINISH NEXT PREVIOUS



## Proficiency Profile

- Past
  - POSITION 1
  - POSITION 2
  - POSITION 3
- Current
- Target



- Data from additional organizations added to the dataset
- Total of 179 career paths completed.

**From complete dataset, we have identified:**

- Roles performed throughout career
- Identified seniority level
- Organizational experience
- Total number of organizations
- Experience across domains
- Educational achievements

**For Senior participants, we have identified:**

- Roles performed throughout career
- Total number of organizations
- Exposure to lifecycle stages
- Educational achievements

## 1. Competing Values

Framework (Cameron & Quinn)



## 2. Four Places to Look



## 3. Specific espoused beliefs and actual behaviors

1. Status
2. Structure
3. Professionalism
4. Formality
5. Influence
6. Collaboration
7. Change

- We are trying to validate the presence of leading indicators in transcripts.
  - Reviewed 4 transcripts each from 4 different organizations to assess presence of leading indicators
  - Mapped the 7 indicators into NVIVO for 4 transcripts.
- Need to define a process for scoring the categories beyond “present – not present”
- Influence, Collaboration and Change are not often being discussed
  - Updated questions around organization to prompt better responses in this area
- Possibility to expand the mapping to all transcripts from one organization.

- **Cluster Analysis and Feedback Loop Models**
  - Deeper dive into the established proficiencies, forces, and characteristics (both personal and organizational) through cluster analysis, which will help further develop models.
    - Done within the 2017 work
- **Modeling Career Path (Individual)**
  - Utilize the grounded theory approach to then introduce the dynamism of numerous, both exogenous and endogenous, factors into an individual's career path and how they might best utilize their skill set, environment, and time to enhance their career path.
    - Partially completed with 2017 work
- **Multilevel Model and Simulation (Organization)**
  - Utilize the grounded theory approach to then introduce the dynamism of numerous criterion for an organization to enhance decision making to implement programs on growing and developing their systems engineering workforce and improve their overall systems perspective through the analysis.
- **Ontology**
  - With over 6,000 pages of transcript, the team can engage in forming a higher level ontology for the community to have a streamlined discussion where little personal interpretation can be granted, therefore removing some human error.

- 1 new organization has agreed to participate
- 2 additional organizations are considering participation in the US
- 3 participating organizations are considering additional visits
- Satellite data collection
  - 2 non-US organizations have expressed interest in participating
  - Developing protocols for Satellite data collection
    - Team of data collectors in the host country
    - Clear and consistent protocols for data collection
    - Helix team would receive data in some form (in progress – may be aggregate findings, translated summaries, etc.)

- Implementation Guide
  - Data collection is ongoing
  - Expected completion January 2018
- Career Path Guidebook
  - Data analysis about 75% complete
  - Additional analysis will be incorporated when additional data is collected
  - Expected completion January 2018
- Modeling
  - Foundational work on modeling begun
  - Expected that draft feedback loop, career path, and agent based models will be completed January 2018